

 सत्यमेव जयते	ALL INDIA INSTITUTE OF MEDICAL SCIENCES, BATHINDA JODHPUR ROMANA MANDI DABWALI ROAD, BATHINDA PUNJAB 151001 ਅਖਿਲ ਭਾਰਤੀ ਆਯੁਰਵਿਗਿਆਨ ਸੰਸਥਾਨ, ਬਠਿੰਡਾ ਅਖਿਲ ਭਾਰਤੀ ਆਯੁਰਵਿਗਿਆਨ ਸੰਸਥਾਨ, ਬਠਿੰਡਾ <b>PROCUREMENT CELL</b>	
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No. AIIMS Bathinda/Procurement/NOC/1497

14 Dec 2022

Subject: Purchase of "Advanced Navigation System for Cranial and Spinal Navigation System" on Proprietary basis- **Inviting Comments thereon.**

The request received from Department of ENT, AIIMS Bathinda for the purchase of ENT Navigation System from **M/s Medirover, C-25, 1<sup>st</sup> Floor, Sector-8, Noida-201301** authorized distributor of **M/s India Medtronic Private Limited, 1261, Solitaire Corporate Park, Bldg.No 12, 6<sup>th</sup> floor, Andheri – Ghatkopar Link Road, Andheri East, Mumbai.** - on Proprietary basis.

The Notice is being uploaded for general information of Aspirant Manufacturer/Dealer/Distributor to submit their objections/proposal, if any, on proprietorship of this item.

In case, the product of any Manufacturer/Authorized distributor/dealer conforms to the enclosed specifications, they may submit their proposal for the supply same Equipment along with the following: -

- Equipment brochure
- Point-by-Point compliance of the enclosed specifications, along with all relevant documentary evidence:

**The objection/proposal** should be sent in sealed cover to the **OIC, Procurement Cell, First Floor, C-Block, Admin. Building, AIIMS Bathinda, Mandi Dabwali Road, Bathinda - 151001 so as to reach on or before 26 Dec 2022 up to 12:00 PM**, failing which it will be presumed that no any other vendor is interested to offer comments/protest and case will be decided accordingly on its **merit**.

The reference number should be super scribed on sealed envelope.

**PROCUREMENT CELL**  
AIIMS Bathinda

  
14-12-22  
**Prof.(Dr.) Akhilesh Pathak**  
OIC, Procurement Cell

- Enclosed:**
1. Technical Specifications
  2. PAC Certificate
  3. Authorization Letter

## Technical Specifications for HighEnd ENT Image guided Navigation System

Sr. No.	Description
1	<b>System Specifications</b>
2	The system should be easy to set up, user friendly, intuitive and should work under Windows/ Linux/Unix operating system environment.
3	The system should be a single cart portable system with wheels so can be easily moved in the OT environment and with all peripheral accessory connections embedded in the cart.
4	The system should have touch sensitive screen so could be used from sterile field. However system should also be provided with Keyboard and mouse apart from touchscreen monitor.
5	The display should be of full HD resolution with monitor size not lesser than 27".
6	The system should have Rapid data transfer directly to the navigation station with the option of USB 3.0 port for direct data import and also have direct and seamless integration with the hospitals PACS system
7	The system should have facility to load patient data into the system through CD or DVD, USB and PACS.
8	The software should be ready to navigate navigable debriider blades.
9	The system should have Wireless as well as wired options available for connecting to hospital PACS system.
10	The wireless options should be provided with inbuilt security features such as firewall and antivirus.
11	The system should have password protection so that only authorised user can access the system software.
12	The system must work on electromagnetic technology and it must have electromagnetic based dynamic referencing so that registration is not lost even if the patient moves.
13	The system should not have any line of sight issue.
14	The system should have inbuilt UPS with backup of upto 5minutes incase of power supply failure.
15	The system should have enough storage space for accessories and should be easily accessible.
16	The software should allow to create multiple surgeon profile and set procedures and settings as per the surgeon requirement.
17	The software should allow DICOM images in Axial, Sagittal or Coronal planes and should be reconstructed as 3D images and advanced planning can be done on any plane which should be adapted to all planes automatically
18	The software should have Image merge option in order to merge CT and MRI images and use them during navigation as per surgeons choice.
19	The software should have option to feature to view cut planes which allows sectional view of 3D models.
20	The software should display the area of accuracy with the help of sphere and it should show which area is not covered during registration in order for the surgeon to modify registration if required.
21	The software should be capable of storing previous registrations for that patient.
22	The software should have facility to store screenshots taken during procedure as well as record the navigation screen for about about 30minutes.
23	The software should have option to perform Standard FESS, Skull base procedures.
24	The software should have option to view endoscopic or microscopic video on the screen
25	The software should have virtual endoscopic view feature to view 3D models.
26	The system should be provide with both flat pannel electromagnetic generator which can be positioned under patient head and over the table in order to minimize table metal interference as well as side bed rail mount electromagnetic generator.
27	A set of autoclave sterilize multiple use navigable instruments must be provided along with the system including: <ol style="list-style-type: none"> <li>i. Registration probe</li> <li>ii. Striaight probe</li> <li>iii. Straight Suction</li> <li>iv. Curved suction - 70 degree</li> <li>v. Curved suction - 90 degree</li> <li>vi. Ostium Seeker</li> <li>vii. Instrument Tray</li> </ol>
28	Head frame kit including head frame, adhesive pad and head band should be provided.
29	Below items to be supplied with the system: <ol style="list-style-type: none"> <li>i. Navigable debriider blades - qty 4 (two straight and two angled)</li> <li>ii. Malleable suction - qty 2</li> <li>iii. Malleable tip stylet probe - qty 1</li> </ol>
30	Set of 10 tracker consumables (patient tracker and instrument tracker)
31	They system should have pediatric friendly reference frame which can just be pasted on the head instead of the head band.
32	Company should provide proper training on the system for surgeons and technicians at the hospital.
33	System should be provided with the operating manual.
34	Company should provide high quality after sales service.
35	Company should provide US FDA clearance certificate
36	The price of all disposable/ consumables for entire system should also be quoted separately, apart from combined unit, to be used in future for procurement and freedzed for next 5 years
37	The company will be provide software/ technological updates to the entire supplied unit for the next 5 years, free of cost.
38	The company must have 5 successful ENT instalations in India and list of the same to be supplied.

  
**DR. VIKASDEEP GUPTA**  
 Associate Professor  
 Dept. of ENT & Head Neck Surgery  
 AIIMS Bathinda

  
**DR. VAIBHAV SAINI**  
 Associate Professor  
 Dept. of ENT & Head Neck Surgery  
 AIIMS Bathinda

  
**Dr. Nikhil Rajan**  
 Assistant Professor  
 Department of ENT & Head Neck Surgery  
 AIIMS Bathinda



India Medtronic Pvt. Ltd  
Solitaire Corporate Park Building No. 12,  
6<sup>th</sup> Floor, Andheri - Ghodbroad Road Andheri  
(East) - 400093,  
Mumbai - INDIA  
Tel: +91 22 33074700/1/2/3  
Fax: +91 22 33074704

To,

Date: 24/04/2022

The Director,  
All India Institute of Medical Sciences,  
Bhatinda, Punjab

Subject: Proprietary Article Certificate

This is to certify that Medtronic Stealth Station ENT is the proprietary item of Medtronic Plc. The below mentioned points are unique and proprietary features of Medtronic Stealth Station ENT Navigation system.

# The Stealth Station ENT has an option of both Flat Emitter and Side Emitter to support the workflow of the surgeries. It will help surgeon to operate complex ENT surgeries like Skull base with ease.

# The Stealth Station has an option of working with Factory Calibrated Navigable malleable suction that allows surgeon to operate in complex anatomies.

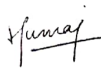
# The Stealth Station has an option to navigate navigable debrider blades compatible with existing Integrated Power console (IPC) and M5 Microdebrider at ENT department of the AIIMS Hospital, Bhatinda

# The Stealth Station ENT has an option of virtual endoscopic view that allows surgeons to view 3D models.

# The Stealth Station ENT has an option to navigate navigable balloon catheters during balloon sinuplasty procedures.


Thanking you

For India Medtronic Pvt Ltd

  
Digitally signed by  
Huma Shaikh  
Date: 2022.04.25  
10:09:28 +05'30'

Huma Shaikh  
Country Sales Manager | ENT

  
DR. VAIBHAV SAINI  
Associate Professor  
Dept. of ENT & Head Neck Surgery  
AIIMS Bathinda

  
DR. NIKHIL RAJAN  
Assistant Professor  
Dept. of ENT & Head Neck Surgery  
AIIMS Bathinda

  
Dr. Nikhil Rajan  
Assistant Professor  
Department of ENT & Head Neck Surgery  
AIIMS Bathinda

# Medtronic

India Medtronic Pvt. Ltd.  
CIN: U33110MH1993PTC204814  
4th Floor, Tower A & B, SAS Tower,  
The Medicity Complex,  
Sector 38, Gurgaon-122001,  
Haryana, India

Tel +91-0124-470 9800

www.medtronic.co.in

November 4, 2022

## Letter of Intimation of Our Authorized Distributor

To,  
The Director,  
All India Institute of Medical Sciences Bathinda,  
Bathinda.

Dear Sir/Ma'am,

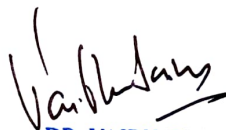
This letter by India **Medtronic Private Ltd located** at 1261, Solitaire Corporate Park, Bldg. No. 12, 6th Floor, Andheri - Ghatkopar Link Road, Andheri (East), Mumbai - 400093, India is for the information that Medirover, having its principal place of business at C-25, 1st Floor, Sector-8, Noida-201301, India, is as on today and until 30th April 2023, an authorized distributor of India Medtronic Private Limited to supply Surgical (ENT), range of products in your institute.

As there are no written terms and conditions of the sale, Medirover, having its principal place of business at C-25, 1st Floor, Sector-8, Noida-201301, India, will be solely responsible for complying with the terms of sale, barring Medtronic's standard support on warranty towards equipment sold.

Yours Faithfully,  
For India Medtronic Pvt Ltd

Digitally signed  
by R Sanjeev  
Kumar Nair  
Date:  
2022.11.04  
15:38:11 +05'30'

Authorized Signatory  
Sanjeev R. Nair  
Sales Lead – PM, RI & Govt. Projects



**DR. VAIBHAV SAINI**  
Associate Professor  
Dept. of ENT & Head Neck Surgery  
AIIMS Bathinda



DR. VIKAS DEELIP GUPTA  
Assistant Professor  
Department of ENT & Head Neck Surgery  
AIIMS Bathinda



**DR. VIKAS DEELIP GUPTA**  
Assistant Professor  
Dept. of ENT & Head Neck Surgery  
AIIMS Bathinda